

KATO WORKS CO., LTD.

Overseas Marketing Dept.

9-37, Higashi-ohi 1-chome, Shinagawa-ku, Tokyo 140-0011, Japan

Telephone: (03) 3458-1115 Facsimile: (03) 3458-1163

ESTIMATE

(No. QT-0674)

17th Jan 2025

Hunt, Deltel & Co. Ltd

Dear Sir or Madam,

We thank you for your esteemed enquiry for which we have the pleasure in quoting you as under.

| DESCRIPTION | Q'TY | UNIT PRICE | TOTAL |
|--|-----------|--|-----------------|
| | | <u>CFR Mombasa Kenya, Japan in JPY</u> | |
| <u>KATO Mobile Crane SR-300LX</u> Winch Over Unwinding Device, Winch View Camera, ACS Outside Indicator, Slewing Warning Buzzer, Cab Cooler, AM/FM Radio, Yellow Rec Light, 1 set of English Manual. <u>DIMENSION & WEIGHT</u> SR-300LX: 11.36 x 2.62 x 3.48(m)/26,990(kg) | 1 unit(s) | JPY39,800,000.- | JPY39,800,000.- |
| <u>KATO Mobile Crane SR-500L</u> Winch Over Unwinding Device, Winch View Camera, Rear Camera, Right Side Camera, 51t Hook, ACS Outside Indicator, Slewing Warning Buzzer, Cab Cooler, AM/FM Radio, Yellow Rec Light, 1 set of English Manual. <u>DIMENSION & WEIGHT</u> SR-500L: 13.03 x 2.98 x 3.60(m)/34,440(kg) Hook Case: 1.45 x 0.6 x 0.6(m)/444(kg) | 1 unit(s) | JPY51,600,000.- | JPY51,600,000.- |

1. Payment terms: T.T. Remittance in advance. Not later than 10 days before the factory out.
2. Time of shipment: 4 months after the receive of firm order subject to vessel availability and prior sale.
3. Inspection: Inspection carried out at our factory prior to shipment shall be final.
4. Warranty period: 15 months from the B/L date, 12 months after the delivery, 1,000hrs, or 10,000km traveling which ever comes first.
5. Destination: Seychelles
6. Customer/User: Hunt, Deltel & Co. Ltd
7. Validity: Up to 31st March, 2025
8. Remarks: Specified diesel fuel, that is, JIS K-2204, EN590, ASTM D-975 or equivalent, must be used to avoid engine failure. When not complied, we would not take any responsibility for failure or damage even within warranty period.

We shall be much obliged, if you will favour us with your valuable order.

Thanking again in anticipation, we remain,

Yours truly,



Shunki Toda