Our competitive quotation for handling the move as per the above move plan is as appended below, along with the price/service inclusions and exclusions  
  
**This offer is on “Door to Departure Port” basis and therefore includes...**

**SEA OPTION, ISTANBUL/IZMIR PORT – 20DC/40DC/40HC**

INCLUSIONS

* Providing of professional operations crew and all packing-wrapping materials according to “International Standards”
* Preparation of detailed shipping inventory list in English
* Direct loading of the HHGS into container from the residence
* Export customs clearance

EXCLUSIONS

* Bonded warehouse charges
* Duties, taxes and bandrolls, inspection/X-Ray fee
* Insurance cover
* Shuttle service
* Split pick-up and more than 1 time of pick-up
* Handling of heavy items
* Piano handling-packing
* Hand-Stair carry above the 2nd floor without elevator
* Long distance carry-Bad access
* External elevator
* Third party service requirements such as electrician-plumber-maid service etc.

**SEA OPTION, ISTANBUL PORT – LCL**

INCLUSIONS

* Providing of professional operations crew and all packing-wrapping materials according to “International Standards”
* Preparation of detailed shipping inventory list in English
* Transportation of the HHGS from residence to DTN warehouse in Istanbul in order to prepare lift-van according to dimensions of the goods
* Loading of the goods into lift-van and transportation of lift-van to port/customs
* Export customs clearance

EXCLUSIONS

* Preparation of ISPM15 Certificated lift-van for the HHGS
* Bonded warehouse charges
* Duties, taxes and bandrolls, inspection/X-Ray fee
* Insurance cover
* Split pick-up and more than 1 time of pick-up
* Handling of heavy items
* Piano handling-packing
* Hand-Stair carry above the 2nd floor without elevator
* Long distance carry-Bad access
* External elevator
* Third party service requirements such as electrician-plumber-maid service etc.

**AIR OPTION, ISTANBUL AIRPORT**

INCLUSIONS

* Providing of professional operations crew and all packing-wrapping materials according to “International Standards”
* Preparation of detailed shipping inventory list in English
* Transportation of the HHGS from residence to DTN warehouse in Istanbul
* Delivery of the goods from DTN warehouse to air cargo company
* Export customs clearance

EXCLUSIONS

* AWB
* Bonded warehouse charges
* Duties, taxes and bandrolls, inspection/X-Ray fee
* Insurance cover
* Split pick-up and more than 1 time of pick-up
* Handling of heavy items
* Piano handling-packing
* Hand-Stair carry above the 2nd floor without elevator
* Long distance carry-Bad access
* External elevator
* Third party service requirements such as electrician-plumber-maid service etc.

**In accordance with our management policy our normal payment terms for all shipments are that our invoice and the payment shall be settled after the completion of packing and prior to shipment.**  
  
We sincerely hope that this offer meets with your approval. One of our supervisors will be present throughout the packing to ensure perfect communication and completion of inventory in English.  
  
Should there be any points requiring further clarification, please contact us, we would be pleased to hear from you.  
  
Yours sincerely,

**D.T.N. INTERNATIONAL MOVERS**