



Quote #: 449827 - R122 (Your Ref#: 449827)

Dear Daniel,

Thanks for your rate request and for thinking of us. Please find below the quotations for our best rate as per your request.

Service	Mode	Commodity	Weight\ Volume	Port of Entry	Destination	Rate(s)
Standard Destination Service	Sea / 40' container	HHG & PE + Vehicle(Delivery to customer)	4200Net Lbs / 600Net CF	Guayaquil	Cuenca	2500 \$US

**Remarks:**

- Local fees are excluded and will be billed back to customer as per receipts (unless otherwise instructed)
- Local VAT is excluded
- Documents: Packing list, Express B/L, copy passport
- Two common problems household goods shipments face during customs clearance are: mislabeling of boxes/items and a packing list that does not comply with Ecuadorian regulations.

Our rates include the following services

- Direct supervision of all operational activities at the port of entry.
- Normal Customs Clearance.
- Delivery of shipment from the port of entry to the planned destination, provided the container can arrive directly at the destination. >
- Unloading the vehicle with a tow truck.
- Unloading and unpacking household goods, except for items packed by the client (PBO).
- Assembly of basic furniture.
- Remove debris on the same day of delivery. > Return the empty container to the container terminal.

Our rates do not include the following services

- Port & terminal handling charges (Port charges \$1,925 - \$2,275) (DTHC if not prepaid \$225)
- Handling in/out and storage in our warehouse facilities, if required
- Reimbursable Container Fee: are payments made to shipping lines to secure a container, refundable upon the container's timely return. We prefer Hapag-Lloyd and Maersk, which do not require this fee.
- Shuttle service, (\$350), if required.
- Freight Forwarder (NVOCC) Fee (\$350), if required.
- Extra time and personnel for unpacking boxes, if required.
- Delivery of the vehicle from our warehouse to the customer's residence, if required.
- Delivery in places with difficult access or with a long carry more than 25 meters from the truck to the residence. > Delivery where items must be carried above a second floor without access to an elevator.
- Assembly of very complicated furniture or IKEA type furniture in its original packaging.
- Handyman and third-party services.
- Handling pianos, safes, or any object difficult to handle due to its weight, size, or shape.

**Notes:**

- ▶ All quotes are valid for a period of 30 days.
- ▶ All charges payable at destination must be predetermined if they will be reimbursed by the agent or shipper.
- ▶ We will be happy to extend a credit of 30 days for partners who have established prior credit terms with us. We will handle all other consignments on prepaid basis. .

For any further assistance please do not hesitate to contact us and we will be more than happy to help.

Sincerely,

Mara Valencia

