

Quote #: 2026/2/52

Dear Rates Department ,

Thanks for your rate request and for thinking of us. Please find below the quotations for our best rate as per your request.

| Service                      | Mode                | Commodity | Weight\ Volume | Port of Entry | Destination | Rate(s)         |
|------------------------------|---------------------|-----------|----------------|---------------|-------------|-----------------|
| Standard Destination Service | Sea / 20' container | HHG & PE  | 1000Net CF     | Hamburg       | Kiel        | <b>2450 EUR</b> |

**Remarks:**

- Local fees are excluded and will be billed back to customer as per receipts (unless otherwise instructed)
- Local VAT is excluded
- Documents: Packing list, Express B/L, copy passport

Our rates include the following services

- Complete unwrapping
- Setting up of basic furniture
- Removal of debris
- Return of empty container to port
- Complete customs clearance
- Inbound transportation
- Delivery to residence up to 2nd floor

Our rates do not include the following services

- Port & terminal handling charges
- shuttle services costs
- Crane or outside elevator
- Piano delivery
- Unpacking of cartons
- Customs inspection
- Storage (start from the 5th day of vessel arrival)
- Abnormal access
- Local VAT
- Customs taxes & duties

**Notes:**

- ▶ All quotes are valid for a period of 30 days.
- ▶ All charges payable at destination must be predetermined if they will be reimbursed by the agent or shipper.
- ▶ We will be happy to extend a credit of 30 days for partners who have established prior credit terms with us. We will handle all other consignments on prepaid basis. .

For any further assistance please do not hesitate to contact us and we will be more than happy to help.

Sincerely,

Igor Lechner  
Lechner Umzugs + Logistik GmbH