

Quote #: 2026/1/2 (Your Ref#: 1822420)

Dear Igor,

Thanks for your rate request and for thinking of us. Please find below the quotations for our best rate as per your request.

Service	Mode	Commodity	Weight\ Volume	Port of Entry	Destination	Rate(s)
Standard Destination Service	Sea / LCL(Lift Vans)	HHG & PE	100Gross CF	GUAYAQUIL	Cuenca	2280 \$US

Remarks:

- Local fees are excluded and will be billed back to customer as per receipts (unless otherwise instructed)
- Local VAT is excluded
- Documents: Packing list, Express B/L, copy passport

Our rates include the following services

- Complete unwrapping
- Setting up of basic furniture
- Removal of debris
- Return of empty container to port
- Complete customs clearance
- Inbound transportation
- Delivery to residence up to 2nd floor

Our rates do not include the following services

- Port & terminal handling charges
- shuttle services costs
- Crane or outside elevator
- Piano delivery
- Unpacking of cartons
- Customs inspection-X-rays
- Second or more inspections by customs authorities.
- Preparation of a new packing list if the items do not match the original packing list or the contents of the packages and boxes.
- Storage (start from the first day the ship arrived at port)
- Difficulty of accessing the residence
- Local VAT
- Customs taxes & duties

Notes:

- ▶ All quotes are valid for a period of 30 days.
- ▶ All charges payable at destination must be predetermined if they will be reimbursed by the agent or shipper.
- ▶ We will be happy to extend a credit of 30 days for partners who have established prior credit terms with us. We will handle all other consignments on prepaid basis. .

For any further assistance please do not hesitate to contact us and we will be more than happy to help.

Sincerely,

Ms. Gloria Gallegos ,Mr. Luis Fernando Dillon
S.P.I. Packers, South Pacific International Cia. Ltda.